

# 21<sup>st</sup> TRADE & FORFAITING CONFERENCE

M A Y 9 - 1 0 , 2 0 1 8

## AGENDA

### Wednesday, May 9, 2018

- 10:00am – 5:30pm      **Registration Open - The Crush Foyer (39<sup>th</sup> Floor)**
- 11:00am – 12:00pm      **Annual General Meeting – The Art Room (7<sup>th</sup> Floor)**  
Election for ATFA Officers and Board
- 12:00pm – 1:30pm      **Kickoff Networking Lunch – SET (38<sup>th</sup> Floor)**
- 1:45pm – 2:00pm      **Welcome Remarks – The Crush (39<sup>th</sup> Floor)**  
Harpreet Mann, *President*, ATFA
- 2:00pm – 2:50pm      **Global Economic Overview - The Crush (39<sup>th</sup> Floor)**  
Moderator: Agnes Alderson, *Vice President*, Chubb  
Speakers: Steve Ricchiuto, *Chief Economist*, Mizuho Securities  
Steve Wicks, *Chief Analyst*, Chubb
- 2:50pm – 3:40pm      **Blockchain - The Crush (39<sup>th</sup> Floor)**  
Moderator: Jane Belova-Barr, *Vice President*, Standard Chartered Bank  
Speakers: Ranga Krishnan, *Vice President Engineering*, Skuchain  
Sead Muftic, *Technical Advisor*, BIX System
- 3:40pm – 4:00pm      Networking Coffee Break - *The Crush Foyer (39<sup>th</sup> Floor)*
- 4:00pm – 4:40pm      **Sustainable Finance - The Crush (39<sup>th</sup> Floor)**  
Moderator: Lynn Galkoski, *Vice President*, BNY Mellon  
Speakers: Patricia Gomes, *Managing Director*, HSBC Bank  
Joon Kim, *Managing Director*, BNY Mellon  
Makiko Toyoda, *Head*, IFC
- 4:40pm – 5:30pm      **New Technologies: Emerging Risks - The Crush (39<sup>th</sup> Floor)**  
Moderator: Harpreet Mann, *Vice President*, QBE North America  
Speakers: Jason Manar, *Supervisory Special Agent*, FBI  
Nick Williams, *Partner*, Clifford Chance
- 6:00pm – 8:00pm      **Networking Cocktail Reception – Pool & Deck (5<sup>th</sup> Floor)**

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MAY 9 - 10, 2018

**Thursday, May 10, 2018**

- 8:00am – 3:00pm      **Registration - The Crush Foyer (39<sup>th</sup> Floor)**
- 8:00am – 9:00am      **Networking Breakfast - The Crush Foyer (39<sup>th</sup> Floor)**
- 9:00am – 9:50am      **Insurance: Top Risks in International Trade - The Crush (39<sup>th</sup> Floor)**  
Moderator: Javier Gomez, *Senior Underwriter*, XL Catlin  
Speakers: Donnie DiCarlo, *Vice President*, Marsh  
Eva Fredriksson, *Head of Financial Institutions Americas*, Willis  
Harpreet Mann, *Vice President*, QBE North America  
James Reynolds, *Director*, BPL
- 9:50am – 10:40am      **Trends in Latin America - The Crush (39<sup>th</sup> Floor)**  
Moderator: Victoria Gale, *Senior Relationship Manager*, Bank ABC  
Speaker: Lucio Feijo Lopes, *Partner*, Feijo Lopes Advogados  
Manuel Rodriguez, *Partner*, Avila Rodriguez Hernandez Mena & Ferri  
LLP  
Lila Rymer, *Head of US Political Risks & Credit*, Beazley
- 10:40am – 11:00am      Networking Coffee Break - *The Crush Foyer(39<sup>th</sup> Floor)*
- 11:00am – 11:50am      **Fraud in Trade Transactions - The Crush (39<sup>th</sup> Floor)**  
Moderator: Michael Sullivan, *Partner*, Sullivan and Worcester  
Speakers: Stephen Adams, *Managing Director*, Rabobank  
Stephen Kennedy, *Partner*, Clyde & Co.  
Paul E. Summit, *Partner*, Sullivan and Worcester
- 11:50pm - 12:25pm      **KEYNOTE - The Crush (39<sup>th</sup> Floor)**  
**Sonja Gibbs, Senior Director, Global Capital Markets**  
**Institute of International Finance**
- 12:25pm – 1:40pm      **Networking Lunch – SET (38<sup>th</sup> Floor)**
- 1:40pm – 2:30pm      **Trends in Energy and Commodities - The Crush (39<sup>th</sup> Floor)**  
Moderator: Antonio Alvarez, *Director*, Deutsche Bank  
Speakers: Vinod Iyer, *Managing Director*, Macquarie Bank Limited  
Pat McKinnon, *Senior Director*, Euler Hermes Energy

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2:30pm – 3:00pm

**Update from Associations: ITFA and IECA - The Crush (39<sup>th</sup> Floor)**

Speakers: Heather Buerger, *Executive Vice President*, International Energy Credit Association  
Christopher Hall, *Board Member*, International Trade and Forfaiting Association

3:00pm – 3:30pm

Networking Coffee Break - *The Crush Foyer (39<sup>th</sup> Floor)*

3:30pm – 4:00pm

**Forfaiting in the Americas - The Crush (39<sup>th</sup> Floor)**

Moderator: Santiago Lynch, *Head Americas – Structured Trade Finance*, Archer Daniels Midland Company  
Speaker: Greg Bernardi, *President*, London Forfaiting

4:00pm - 4:50pm

**Liquidity & Pricing - The Crush (39<sup>th</sup> Floor)**

Moderator: Mr. Brendan Herley, *Director*, Wells Fargo Bank  
Speakers: Ora Colb, *Director – Americas Head of Distribution*, Citibank  
Felipe Macia, *Managing Director – Latin America*, LiquidX  
Carolyn Thomas, *Global Head – Credit & Political Risks*, Aspen

4:50pm – 5:00pm

**Closing Remarks - The Crush (39<sup>th</sup> Floor)**

Harpreet Mann, *President*, ATFA

6:00pm - 8:00pm

**Networking Dinner – La Centrale (Enoteca – 3<sup>d</sup> Floor)**

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